Before the FEDERAL COMMUNICATIONS COMMISSION Washington, D.C. 20554

In the Matter of)	
Section 63.71 Application of) WC Docket No. 18-20	53
OpenBand of Virginia, LLC)	
to Discontinue Services)	
)	

OPENBAND OF VIRGINIA, LLC'S REPLY TO THE RESPONSE OF THE LANSDOWNE OF THE POTOMAC HOMEOWNERS ASSOCIATION, INC.

OpenBand of Virginia, LLC ("OpenBand") respectfully submits its reply to the October 25, 2018 response filed by the Lansdowne of the Potomac Homeowners Association, Inc. ("HOA") to OpenBand's Section 63.71 Amended Application to discontinue offering service at the Lansdowne on the Potomac subdivision in Loudoun County, Virginia on or about November 15, 2018. The HOA's filing is devoid of any facts to substantiate its concern that any subdivision residents will be left without telephone service after November 15 or that otherwise would warrant denial of OpenBand's application.

Subdivision residents would be better served if the HOA were to work collaboratively with OpenBand and Comcast Cable Communications Management, LLC ("Comcast") with the transition process, which thus far the HOA has been unwilling to do. Indeed, OpenBand offered to the HOA's General Manager that the parties develop a temporary solution to address customers who, through no fault of their own, may be unable to move their phone service to Comcast by the November 15 deadline. The HOA did not respond to this offer, opting to make a filing with the Commission instead.

Section 63.71 Application of OpenBand of Virginia, LLC to Discontinue Services, Amended Section 63.71 Application, WC Docket No. 18-263 (filed Sept. 18, 2018).

Based on information Comcast has provided to OpenBand, Comcast will have the network facilities in place to serve all the residents of Lansdowne on the Potomac by October 31. 2018. On October 23, 2018, Comcast advised OpenBand that it had completed its network deployment to 1724 homes in the subdivision, with the remaining 431 homes to be completed by October 31, 2018.

It is OpenBand's understanding that Comcast has already transitioned service for many subdivision residents. Furthermore, according to Comcast, it is actively working to complete service installation for residents who have ordered service from Comcast. Specifically, as of October 23, 2018, Comcast had 457 pending installation orders, 336 of which had been scheduled for installation with the remaining 121 orders pending an installation date.

It also is OpenBand's understanding that only 19 residents have not responded to Comcast's service offers as of October 23, 2018. According to OpenBand's records, only ten of these 19 residents were active OpeBand customers. OpenBand has emailed all ten of these customers about the need to transition their service before November 15, 2018 and will follow up with a written letter to each customer.

Despite the significant progress made to date, OpenBand is sensitive to terminating phone service to a resident of Lansdowne on the Potomac who seeks to transition service to Comcast (or another provider) but is unable to do so by the November 15 deadline due to no fault of the customer. Accordingly, OpenBand will continue providing voice service to any customer who: (1) notifies OpenBand on or before November 12, 2018 that the customer's voice service will not be transitioned to another service provider by November 15, 2018; and (2) provides a copy of the service order from Comcast (or another provider) with the activation date for the customer's new voice service. For customers meeting these two criteria, OpenBand will

continue to provide voice service up to the activation date of their new voice service, even though this date may be later than November 15, 2018.

October 26, 2018

Respectfully submitted,

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CERTIFICATE OF SERVICE

I hereby certify that the foregoing reply was served this 26th day of October 2018, by mailing a true and correct copy, postage prepaid, to the following persons at the addresses listed below:

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